



## The 2012 Australian and New Zealand Wine Industry Directory

### FREE supplier alphabetical listing

#### Are you listed in the Australian and New Zealand Wine Industry Directory?

The *Australian and New Zealand Wine Industry Directory* has been the industry's leading annual reference publication for 29 years. This exhaustive work is regarded as an essential tool by all in the wine industry. The *Directory* is a massive tome of 'who's who' in the Australian and New Zealand wine industries.

#### There is no charge for your supplier alphabetical listing.

To be included in the 2012 edition please fill out this form and return to Winetitles. If a question is not applicable, or you do not wish to answer, leave it blank.

Please note that some or all of this information may also be made available on disk to third parties.

If you have any questions please do not hesitate to contact listings on +618 8369 9500.

Thank you for your assistance. We look forward to receiving your listing details for the 2012 edition

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#### Company Details

*Company Name*

*ABN*

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#### Head Office Contact Details

*Address*

*Telephone*

*Fax*

*Email*

Please tick if you do not wish your email address published on Electronic/Disk copies of The Directory

*Website address*

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#### Branch Office(s) Contact Details

(branch email addresses will only be included for companies that are ADVERTISING)

##### Branch 1

*Address*

*Telephone*

*Fax*

*Email*

Please tick if you do not wish your email address published on Electronic/Disk copies of The Directory

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##### Branch 2

*Address*

*Telephone*

*Fax*

*Email*

Please tick if you do not wish your email address published on Electronic/Disk copies of The Directory

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##### Branch 3

*Address*

*Telephone*

*Fax*

*Email*

Please tick if you do not wish your email address published on Electronic/Disk copies of The Directory

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##### Branch 4

*Address*

*Telephone*

*Fax*

*Email*

Please tick if you do not wish your email address published on Electronic/Disk copies of The Directory

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##### Branch 5

*Address*

*Telephone*

*Fax*

*Email*

Please tick if you do not wish your email address published on Electronic/Disk copies of The Directory

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##### Branch 6

*Address*

*Telephone*

*Fax*

*Email*

Please tick if you do not wish your email address published on Electronic/Disk copies of The Directory

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**Export**

Do you export your product or service?  Yes  No

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**To ensure our listing stands out in The 2012 Wine Industry Directory we would like to (tick your selection):**

- ADVERTISE in the Directory and guarantee that we target our message to the wine industry.** To book your advertising simply fill out and return the Booking form. Alternatively, contact Nicole Evans (●Tel: +618 8369 9515 ● email: widsales@winetitles.com.au) to book your advertising or to discuss your print and online advertising requirements.
  - Take out a PROMOTIONAL PACKAGE in the Directory.** The package includes your colour company logo displayed above your supplier alphabetical listing, listing details in the Buyers' Guide section (in up to five categories), listing on the online Winebiz Buyers' Guide and a copy of the Directory – refer to attached Packages Order Form.
  - Take out a SUPPLIER PACKAGE in the Directory.** Includes your company listing details in the Buyers' Guide and listing on the online Winebiz Buyers' Guide - refer to the attached Packages Order Form.
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**Buyers' Guide Categories**

Indicate category(ies) of product(s) or service(s) your company provides. Please check your entry carefully.

If you are not sure of your category(ies) please contact listings on +618 8369 9500 or wid@winetitles.com.au

**MAIN product or service provided to the wine industry**

UNDERLINE / HIGHLIGHT the MAIN good/service (ONE ONLY) that your company provides to the wine industry

- |                                                                              |                                                                 |                                                                                |
|------------------------------------------------------------------------------|-----------------------------------------------------------------|--------------------------------------------------------------------------------|
| <input type="checkbox"/> Accounting & Tax Consultants                        | <input type="checkbox"/> Filters                                | <input type="checkbox"/> Public Relations                                      |
| <input type="checkbox"/> Accreditation Services                              | <input type="checkbox"/> Filtration Services                    | <input type="checkbox"/> Pumps – Winery                                        |
| <input type="checkbox"/> Agitators                                           | <input type="checkbox"/> Financial Services                     | <input type="checkbox"/> Racks - Barrel                                        |
| <input type="checkbox"/> Analytical Services                                 | <input type="checkbox"/> Flavours & Concentrates                | <input type="checkbox"/> Racks - Wine                                          |
| <input type="checkbox"/> Architects - Winery Design                          | <input type="checkbox"/> Frost Management                       | <input type="checkbox"/> Real Estate Agents                                    |
| <input type="checkbox"/> Auctioneers - Wine                                  | <input type="checkbox"/> Gases                                  | <input type="checkbox"/> Receival Bins                                         |
| <input type="checkbox"/> Barrel Accessories                                  | <input type="checkbox"/> Harvesters                             | <input type="checkbox"/> Refrigeration Equipment                               |
| <input type="checkbox"/> Bird & Pest Control                                 | <input type="checkbox"/> Harvesters - Contract                  | <input type="checkbox"/> Sanitation Products & Services                        |
| <input type="checkbox"/> Bottles - Glass                                     | <input type="checkbox"/> Heat Exchangers                        | <input type="checkbox"/> Scales - Weighing Equipment                           |
| <input type="checkbox"/> Bottles - Plastic                                   | <input type="checkbox"/> Hose & Connectors                      | <input type="checkbox"/> Soil Specialists                                      |
| <input type="checkbox"/> Bottling - Contract Facility                        | <input type="checkbox"/> Insulation                             | <input type="checkbox"/> Sprayers                                              |
| <input type="checkbox"/> Bottling - Mobile Bottling Line                     | <input type="checkbox"/> Insurance                              | <input type="checkbox"/> Stainless Steel - Other                               |
| <input type="checkbox"/> Bottling Equipment                                  | <input type="checkbox"/> Irrigation                             | <input type="checkbox"/> Stainless Steel - Tanks                               |
| <input type="checkbox"/> Brokers (Wine) & Wine Sales                         | <input type="checkbox"/> Labelling Machines                     | <input type="checkbox"/> Tank Accessories                                      |
| <input type="checkbox"/> Brokers (Grape) & Grape Sales                       | <input type="checkbox"/> Labelling Machines - Maintenance       | <input type="checkbox"/> Tank Cleaning Equipment                               |
| <input type="checkbox"/> Business Services                                   | <input type="checkbox"/> Labelling Services – Contract          | <input type="checkbox"/> Tractors                                              |
| <input type="checkbox"/> Capsules, Hoods & Muselets                          | <input type="checkbox"/> Labelling                              | <input type="checkbox"/> Transport - Bulk Wine (Tanker)                        |
| <input type="checkbox"/> Cellar Door Accessories                             | <input type="checkbox"/> Labelling Supplies - Label Stock       | <input type="checkbox"/> Transportation & Freight Forwarding – Bottled Wine    |
| <input type="checkbox"/> Cellar Door Fitout                                  | <input type="checkbox"/> Laboratory Design                      | <input type="checkbox"/> Trellis Supplies                                      |
| <input type="checkbox"/> Chemicals - Winemaking                              | <input type="checkbox"/> Laboratory Equipment                   | <input type="checkbox"/> Vine Guards & Grow Tubes                              |
| <input type="checkbox"/> Closures - Cork                                     | <input type="checkbox"/> Land Use Planning                      | <input type="checkbox"/> Vineyard Development Services                         |
| <input type="checkbox"/> Closures - Screw Caps & Crown Seals                 | <input type="checkbox"/> Legal Services                         | <input type="checkbox"/> Vineyard Management Services & Vineyard Contractors   |
| <input type="checkbox"/> Closures - Synthetic                                | <input type="checkbox"/> Marketing                              | <input type="checkbox"/> Vineyard Supplies                                     |
| <input type="checkbox"/> Computer Services - Consultancy Services & Software | <input type="checkbox"/> Materials Handling                     | <input type="checkbox"/> Viticulture - Chemicals                               |
| <input type="checkbox"/> Conveyors                                           | <input type="checkbox"/> Mowers                                 | <input type="checkbox"/> Viticulture - Organics                                |
| <input type="checkbox"/> Cooperage                                           | <input type="checkbox"/> Nurseries & Vine Planting Material     | <input type="checkbox"/> Viticulture Consultants                               |
| <input type="checkbox"/> Cooperage Services                                  | <input type="checkbox"/> Oak Adjunct Systems                    | <input type="checkbox"/> Water Management – Water Sales & Purchasing Contracts |
| <input type="checkbox"/> Crushers & Destemmers                               | <input type="checkbox"/> Packaging - Bag-in-Box                 | <input type="checkbox"/> Water Treatment                                       |
| <input type="checkbox"/> Cultivators & Weeders                               | <input type="checkbox"/> Packaging Machines & Maintenance       | <input type="checkbox"/> Wine Storage Services                                 |
| <input type="checkbox"/> Designers - Labelling & Packaging                   | <input type="checkbox"/> Packaging Services – Contract          | <input type="checkbox"/> Winemaking Consultants                                |
| <input type="checkbox"/> Designers – Website                                 | <input type="checkbox"/> Packaging                              | <input type="checkbox"/> Winemaking Facility - Contract                        |
| <input type="checkbox"/> Distributors - Export                               | <input type="checkbox"/> Packaging Supplies                     | <input type="checkbox"/> Winery Automation & Electrical Services               |
| <input type="checkbox"/> Educational Services                                | <input type="checkbox"/> Presses - Wine                         | <input type="checkbox"/> Winery Equipment                                      |
| <input type="checkbox"/> Employment Services                                 | <input type="checkbox"/> Printers - Labels                      | <input type="checkbox"/> Winery Infrastructure                                 |
| <input type="checkbox"/> Energy Providers                                    | <input type="checkbox"/> Printers - Packaging                   | <input type="checkbox"/> Winery Maintenance Services                           |
| <input type="checkbox"/> Environmental Management                            | <input type="checkbox"/> Process Instrumentation                | <input type="checkbox"/> Winery Wastewater Management                          |
| <input type="checkbox"/> Enzymes                                             | <input type="checkbox"/> Promotional Goods                      | <input type="checkbox"/> Yeast & Bacteria                                      |
| <input type="checkbox"/> Export Services                                     | <input type="checkbox"/> Pruning Equipment – Mechanical Pruners |                                                                                |
| <input type="checkbox"/> Fermenters                                          | <input type="checkbox"/> Pruning Equipment – Secateurs          |                                                                                |
| <input type="checkbox"/> Filter Material                                     | <input type="checkbox"/> Pruning - Contract                     |                                                                                |

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**Key Person**

If you ADVERTISE or take out a PROMOTIONAL PACKAGE you may list one key person in the Personnel Section for FREE

Position held \_\_\_\_\_

Name of Key Person \_\_\_\_\_

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**Supplier Brands**

List the brands of major equipment which you are the agent and/or manufacturer of. Please use a comma between each brand name.

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**Declaration**

Name and position held \_\_\_\_\_

Your signature \_\_\_\_\_ Dated \_\_\_\_\_

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RETURN to Winetitles Pty Ltd, PO Box 1006, Prospect East, South Australia, 5082 OR fax +618 8369 9501 OR email wid@winetitles.com.au